

Welcome to join us!

FILTER POWERING
INDUSTRY



Mihail Kostadinov
FILTER BULGARIA CEO

Filter is a company founded in 1992 in Estonia and has since grown into a company with subsidiaries in Latvia, Lithuania, Bulgaria and Poland. We have been operating in Bulgaria since 2008. We have the best energy and water process engineers in Bulgaria helping our customers to develop efficient and sustainable productions.

We are looking for our professional team

SALES ENGINEER

Whose main responsibilities are:

- ▶ Identifying our customers needs and based on these effectively develop and execute the sales of company products and solutions
- ▶ Identify, define, and develop the best technical solution and strategy for customer applications
- ▶ Fully utilize the customer relationship management (CRM) system as a communication, reporting, measurement and tracking tool to enhance productivity
- ▶ And as growing into the role serve as a consultant on all applications and corresponding solutions and technologies, incl a working knowledge of our solutions taht are applicable to the community; conduct product and technology seminars as necessary at assigned account base

Qualification:

- ▶ University Degree – technical education, engineering
- ▶ Very good interpersonal and presentation skills
- ▶ High responsibility, result-oriented approach and strong CAN-DO attitude
- ▶ Up to 3 years of sales experience in technical field, on the heat and power market preferred
- ▶ Technical background or high interest to grow in the areas of heat and power, water treatment and cooling technology (one of these)
- ▶ Very good command of English both spoken and written
- ▶ Driver's license

We offer:

- ▶ Competitive salary
- ▶ Company car for business use
- ▶ Professional and personal growth through dynamic and challenging work
- ▶ A strong community and teamwork
- ▶ Office location is in Sofia, Bulgaria, possibility to work from home office (other regions)

If we have managed to describe you and powering industries really resonates with you – send us your CV, motivation letter, photo, and other relevant documents. We will be glad to contact you.